ELECTRIFICATION SOLUTIONS

One-stop Electrification Solution Service Provider

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WHO WE ARE?

Electrification Solutions is a one-stop electrification solution services provider with headquarters in North America, Europe and China. In recent years, we have achieved some successful cases which made us experts in the battery procurement industry. We are differentiated by our proprietary work in the adaptation of cutting edge engineering and business methodologies to the specific requirements of the global battery industry.

THE FUTURE IS ELECTRIC

The strong demand for EV, ESS & portable applications with the vision of green world drives the strong demand for battery solutions. That demand is responsible for more than 10% average yearly battery production capacity growth. Electrification Solutions identified these needs and developed unique battery knowledge services to support them. These unique products and services not only save our customers resources, efforts and time but also optimize the supply chain and provide cost-effective purchasing solutions.

ONLY AVAILABLE HERE

Our successful cases proved our consulting service and business model are unique, applicable and cost effective with high efficiency. Our business methods tailored exactly to the specialized needs of the global battery industry. We have more than 25 years' experience in supply chain management consultancy and 13 years in electrification solution business. Our knowledge and expertise make a world of difference.

• SOURCING MANAGEMENT

- Find supply chain (battery cells, pack, PCBAs, coatings, spare parts, other raw materials, lab, testing and production equipment, etc.)
- Factory audit, due diligence and price negotiation
- Contract confirmation
- Logistics coordination
- After Service Assistance
- Support on any other customer requirements

• PARTNERS DEVELOPMENT

- Rep office program
- Find business and technical partners
- Find JV partners
- Find finance/investment

The efforts we make on our electrification supply chain management ensure that our clients will continue to lead tomorrow's global battery industry in science, engineering and business performance. With strong network to those different Chinese key players and suppliers in different battery aspects. We make this work available to client-partners through our consulting services on a cost-effective solution.

We strive for innovation and work carefully in order to stay within budget while providing maximum value for our clients.

partners/clients:

CATL 宁德时代 | 国轩高科 GUOXUAN HIGH-TECH | CALB | SVOLT 蜂巢能源 | EVE 亿纬锂能

鹏辉 GREAT POWER | BAK | LISHEN | 赣锋锂业 GanfengLithium | SUNWODA 欣旺达

CHAM 创明电池 | TENPOWER | 新威 NEWARE | ARASIS 孚能科技 | 杉杉股份 Shanshan

BYD | LEAD 先导 | 远东电池 FAR EAST BATTERY | 当升科技 EASPRING | 均胜电子 JOYSON ELECTRONICS

"China Market Knowledge that Makes a World of Differerence"